

Manage Things – Lead People!

Leadership Lessons Learned the Hard Way!

1. _____ People in _____ (Behavior)
2. Provide _____ in _____ (Behavior)
3. _____ – The Team Gets the Credit
4. _____ – The Leader takes responsibility
5. _____ Things, _____ People.
6. Don't let the _____ get to you!
7. Excellent leaders focus on the _____ at the _____ time.
8. Average Leaders _____ in _____ Matters.
9. _____ on the _____ Picture.
10. Use _____ first, _____ last.
11. _____ Skilled.
12. Connect the _____.
13. Use _____ rather than capital to solve problems.

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